#### 23 December 2019

## **END OF YEAR REVIEW**



RIO Membership has continued to grow as we near our 25th anniversary.

The massive downturn in the oil business has resulted in a drop of expatriate numbers over the past several years; despite this the Club's new membership applications submitted during 2019 have remained on a par with the year before. This is testament to the value the Club brings to members and an encouraging sign going forward. The total membership now stands at 1,075.

Having surpassed our primary target membership of 1,000 in 2018, we updated and improved our reporting system as scheduled. In last year's review I had remarked that should the steady increase in membership numbers continue this year then RIO would add to our servicing personnel in February 2020. During November this year I instructed our head office to begin the process of sourcing additional service personnel; however, having interviewed and considered several candidates for the post, we elected instead to recruit from within.

I am now glad to report that the additional membership liaison officer is set to join our team in February; he will assist in dealing with additional workload. The filling of this position ensures that our servicing levels are maintained at a high standard.

### New products

#### **RIO Currency Concept Account**

This investment was launched in October last year and has just posted its first year's results. To date the product has been rewarding for those invested, it posted 13.32% profit in the first 12 months, a more than reasonable return for the period.

As we draw close to the last quarter of 2019 I am certain that it will be the best quarter for the Currency Concept to date. The reason for this is that Sterling rallied above 1.35 following the UK election which was just as I had predicted. This allowed me to sell into the rally and bank the gains for those invested. Having done so I was able to secure profits before the subsequent pullback in Sterling's value; the reason for the fall was due to Boris' swift move to legally limit the timeframe for the UK to secure a trade deal with the EU.

Looking forward, this investment is now poised to take full advantage of the Pounds current undervalued position.

https://www.therioclub.com/currency-concept/CurrencyConceptAccountOct2019.pdf

### **RIO 888**

RIO 888 is a high risk investment, which was launched in August 2019. This unique product offers members exposure to the space industry, which given the forecasted growth, has the potential to produce substantial gains.

This new product is predominantly focused on Virgin Galactic, but will hold 30% of its assets in other high risk stocks. As such 888 initially acquired stock in VG during October.

Importantly, that same month VG became the first space company to list on the New York Stock Exchange under the ticker symbol SPCE.

As a new listing, in a new industry, I had correctly anticipated volatility, and took advantage of this price movement to average in to the holding. As the price fell RIO 888 acquired additional VG stock, in all several buying trades were executed, this active strategy has of course lowered the average book cost of VG.

Looking forward, we intend to continue to increase 888's weighting in VG stock, with the intention being to build the total position to around 70% of total assets held.

It is equally important to note that I had been closely following VG's progress for over a year prior to its listing, and had identified the fact that VG could benefit from the fact that they were the first such business to list and as such could take poll position in the space industry, VG being a unique and growing Billion dollar business, importantly a business which is expected to become part of a Trillion dollar industry.

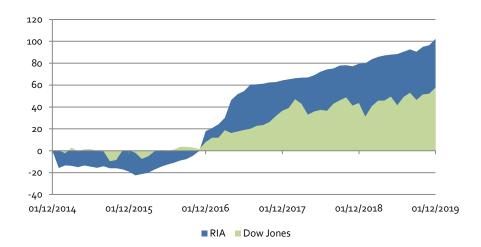
This investment is not designed for large lump sums, I underline that its very high risk, so the entry level is set at \$20k.

http://docs.rioclubreporting.com/General-RIO-Report/RIO-888-Factsheet-01-11-19.pdf

I am continually searching for opportunities for the Club and will always add to our investment product ranges. I look to add investment products which are often ahead of the herd and have the potential to deliver the desired result.

That said, I am proud of the renowned success of the RIO Regular USD, this particular product has exceeded the expectation of many invested. This investment has posted a consistent and positive performance over the past five years.

It has proved itself, posting a net gain of 138.06% since March 2015. The precision trading over the past five years has resulted in the recording of 49 gaining months with only 11 losing months posted. This type of back to back gains are very rare, and considered by the industry as being above excellent, especially given the fact that this is an actively traded equity based investment.



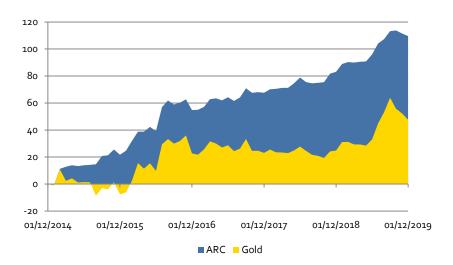
Adding to our growing number of outperforming investments, RIO delivered yet another investment which generated + 100% return.

These outperformances are due to the continued dedication and hard work of both my team and myself. Once again the end result is that those invested have been rewarded; RIO ARC Bullion Account GBP launched in December 2014 has produced 109.58% growth since launch, it crossed the 100% return marker in 2019.

The ARC is a physical gold investment which was added to the Club's selection to offer members a product which could give them some portfolio protection, if so desired. The physical gold product offers a form of portfolio insurance and given that RIO had highlighted an increase in perceived risk to markets, it would be perhaps wise to hold Gold.

The RIO ARC Bullion account is currently the top performing physical gold bullion investment product in the world in terms of absolute return in GBP.

It is a remarkable achievement to be at the top, and a true testament to RIO creating the right product, in the right market, at the right time.



My trading ideology is "It's not whether you are right or wrong that's important, but how much you make when you are right, and how much you lose when you are wrong!" This philosophy, in my opinion, is the very foundation of making money in the market year after year.

## RIO Sponsorship continued unabated in 2019

To mark our 25th anniversary the RIO Club has signed a continuing sponsorship deal with both the Java St. Andrew Society Indonesia and a new sponsorship deal with the Selangor St. Andrew's Society in Malaysia, in doing so RIO further cements and expands our twenty five year long sponsorship of the iconic Scottish society.

We sponsored and attended both balls this year, namely the St Andrew's Ball Jakarta on the 30<sup>th</sup> November and the Kuala Lumpur Ball on 23rd on November 2019, and will sponsor both of the Burns Supper venues in January 2020. RIO as usual will host its traditional door prize draw.

During 2019 we continued to sponsor the BWA Charity Ball which we have done for five consecutive years and also Canadian Annual Events which we have done for four consecutive years.

# **End of year message**

Finally, I would like to welcome aboard all our new members and a heartfelt thank you to our entire membership, especially our existing members who have referred family and friends to our Club over the past two decades. I am glad that you have shared in our successes and prosperity in 2019!

William Gray The RIO Club